



Shepherd and Wedderburn improves management information and business insight with Qlik

Leading UK law firm Shepherd and Wedderburn has improved the quality and speed of its reporting and management information since implementing Qlik from Informance.

QlikView's interactive reporting dashboards bring all of the firm's key financial performance indicators together in one document and provide partners and finance staff with instant access to live data with detailed analysis from desktop dashboards.

Shepherd and Wedderburn delivers specialist legal advice to commercial, public sector and private clients throughout the UK and overseas from its offices in Edinburgh, Glasgow, London and Aberdeen. With the firm's focus on service delivery and responsiveness the availability of accurate and up-to-date information across the business is vital.

Keith Wilson, Finance Director for Shepherd and Wedderburn says: "As a business we provide an award-winning service to our clients and therefore it is vital that finance can deliver timely and relevant financial information throughout the business".

"We were immediately impressed by QlikView's features".

Keith Wilson, Finance Director for Shepherd & Wedderburn



SHEPHERD+ WEDDERBURN

Company:

Shepherd & Wedderburn

Industry:

Legal

Function:

QlikView has helped Shepherd & Wedderburn improve business insight by providing live financial information and performance measures through interactive, easy-to-use dashboards.

Geography:

Shepherd & Wedderburn delivers specialist legal advice to commercial, public sector and private clients throughout the UK and overseas. It has 61 partners and 350 members of staff across sites in London, Edinburgh, Glasgow and Aberdeen.

Challenges:

Shepherd & Wedderburn wanted to consolidate its collection of reports into one document and create more interaction between finance and other departments. It also wanted to make financial reporting easier to understand and more specific to the audience's needs.

Solution:

The QlikView Business Discovery platform – a rich set of dashboards that use business discovery technology to drive innovative decision-making and improve operational efficiency.

Qlik 

Partner

Elite Solution
Provider

Nazneen Riaz, Financial Analyst for Shepherd and Wedderburn says: "We had a multitude of reports across the firm and recognised that our financial information was difficult for non-accountants to understand and reports required a lot of manipulation to allow them to be more specific and tailored to our audience's needs. Part of our strategy within the finance team was to build up the partner's financial understanding and to do this we knew we needed a new reporting system that would offer a much simpler way of viewing financial data with more interaction between finance and other departments".

To improve its reporting the firm chose QlikView as its new business intelligence solution implemented by leading legal IT provider Informance.

Keith Wilson says: "When Informance demonstrated QlikView we were immediately impressed by its features and the multiple ways in which information could be displayed through its dashboards. In particular, I had a relentless focus on ensuring it was easy and intuitive to use and the QlikView product allowed us to tailor it to our needs".

Informance worked with Shepherd and Wedderburn to install QlikView and to develop a variety of reports that brought together seven years' worth of the firm's data and key performance indicators into one document with live information and measurements on financials and performance.

The firm's sixty-one partners now have a dashboard that gives them live financial information in a clear format for analysing: fee income, activity, team utilisation, realisation, work-in-progress and debt analysis as well as broader client and sector information. Partners can access the dashboard via their intranet page and see a snap-shot of information that can then be drilled-down into depending on the level of detail they require which means they always have up-to-date information for monitoring performance and analysing clients and trends.

Keith Wilson concludes: "The reporting capabilities of QlikView have enabled us to analyse things we had not even thought about doing before and it is now essential to our business".

About Informance

Informance is a Qlik Elite Solution Provider who focuses on providing the Qlik platform to law firms who want to improve operational efficiency and profitability through better data-driven decisions. We have a high-level of legal sector expertise and a proven track-record, having delivered over 100 successful Qlik implementations.



Informance

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