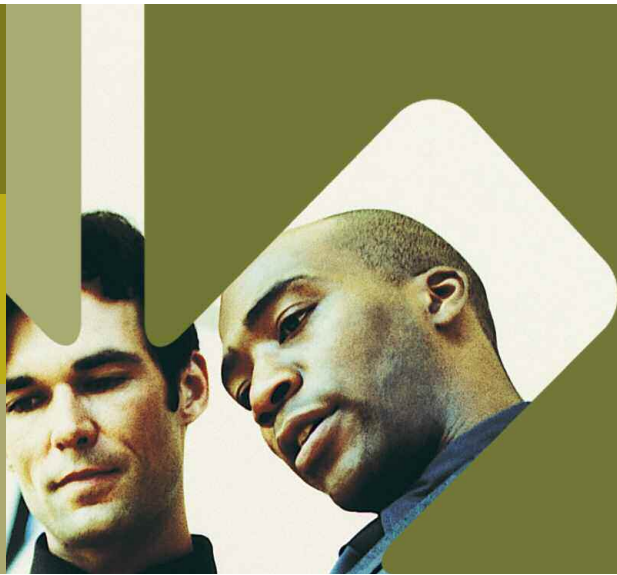




Informance - *the future* of business intelligence

Informance is a conscientious business and technology focussed IT company that has excellent business intelligence skills and a real understanding of delivering value to all business areas within any organisation.



At Informance we specialise in delivering solutions

that help you improve business performance
quickly, easily and affordably

At Informance we have over 25 years' experience in providing business intelligence solutions that help organisations to increase revenue and gain competitive advantage.

By deploying QlikView our customers are able to evaluate the true picture of their business and make better, more informed decisions in key business areas such as innovation, investment, cost control and human resources. We not only provide the QlikView application, but pride ourselves on delivering exceptional customer service and real, measurable benefits.

The Harboro Rubber Company



The Harboro Rubber Company, based in Market Harborough is an award-winning supplier of rubber parts to a vast range of UK and European industries such as general engineering, automotive, electronics and aerospace and defence. Since implementing QlikView from Informance, Harboro Rubber is now able to visualize vital information about its business within a matter of minutes.

James Briggs, Chairman for Harboro Rubber says:

"We found QlikView to be exceptional and implementing it has made a huge difference to our company. We have saved both time and costs by being able to analyse our daily operations and visualize our performance. QlikView has helped us improve our customer service, delivery, quality and margin performance and I can now also tackle the biggest financial waste made in our company; which is essential in the current economic climate."

For more information visit: www.harboro.co.uk

Moy Park



Moy Park Limited is an international food business and part of the Marfrig group of companies - a global premier provider of beef and poultry products. It supplies own-label and customer branded chicken products to leading retail and foodservice customers across Europe. QlikView from Informance was Moy Park's corporate business intelligence solution of choice.

Hedley Cross, Group IS Manager for Moy Park says:

"The QlikView installation rapidly yielded added-value results supporting our commercial, finance and procurement disciplines. QlikView's ability to report from multiple databases and its dynamic and flexible ease of development differentiates it from all the other business intelligence tools we have used. QlikView is now viewed as our corporate business intelligence tool of choice, offering us ongoing development and exploitation opportunities at every level."

For more information visit: www.moypark.com

The Bristan Group



The Bristan Group is the UK's leading supplier of taps, showers and accessories to the UK bathroom market. Bristan's existing business intelligence solution was proving unreliable and it had lost confidence in the data it was providing. Rebuild times for Bristan's existing application were taking several days which had rendered the system obsolete. Therefore, Bristan decided to implement a new business intelligence solution and chose QlikView from Informance. The QlikView application was deployed swiftly and has enabled Bristan to rapidly analyse its data with full confidence in the data's reliability.

Richard Evans, Head of IT and Customer Contact for Bristan says:

"Our existing business intelligence solution was proving unreliable, inflexible and suffered performance issues. We contacted Informance and from the initial briefing we were confident that QlikView was our replacement business intelligence system. In a relatively short time scale, data from multiple systems was pulled together which has enabled us to have a 360 degree view of our business. This gives us the data we need at our fingertips and enables us to make rapid commercial judgements with one version of the truth across the whole enterprise."

For more information visit: www.bristan.com

Climate Change Capital

Climate Change Capital Limited is an investment manager and advisor specialising in the opportunities generated by the global transition to the low carbon economy. It had already bought QlikView but was looking for a new partner to assist it with the ongoing development and deployment of the solution to the business. It was very important to Climate Change Capital that the chosen partner would not only have the technical skills to best utilise the technology in which the company had invested, but would also deploy resources that would integrate well with Climate Change Capital's business community.

Kevin Muller, Head of Business Analysis and Customer Contact for Climate Change Capital says:

"Climate Change Capital had made a sizable investment into the QlikView platform but we didn't have the in-house skill, experience and knowledge to develop and deploy the tool across the business. It was very important that we identified a partner who was business focussed as well as technology focussed. From day one, Informance has worked hard to understand our various business areas and, coupled with their excellent QlikView skills, have delivered value to all areas of our business. Informance has been invaluable in helping me deliver the business critical QlikView application to our users."

For more information visit:
www.climatechange-capital.com

TSL Education



TSL Education Limited is the UK's leading educational publisher, providing a unique and important service to its community – the education community. The Times Educational Supplement, FE Focus, Times Higher Education and TSL's magazines, websites, events and exhibitions cover the complete professional educational field, from primary through to further and higher education.

Donna Nichols, Consultant for TSL Education says:

"We have been working with Informance for six months and during this time the QlikView product has proved itself to 'do what it says on the tin' which is rarely found in the software industry! The QlikView implementations have been swift and the architecture truly scalable. Not only have data integrity issues been highlighted but also faults in our processes. QlikView is now running over four data sources and we have plans to extend this in the near future."

For more information visit: www.tsleducation.com

Trustmarque Solutions



Trustmarque Solutions has over 20 years' experience within the software and software licensing sector and specialises in all facets of software management. It helps all kinds of organisations get the maximum value from their software investments and recently implemented QlikView as part of its strategy for growth.

Mark Godliman, Director of Operations for Trustmarque Solutions says:

"We had many data sources which we wanted to put in a single application for faster and better reporting analysis. We were impressed by QlikView's functionality and powerful reporting capabilities and the fact that it is easy to use. I am confident that QlikView will help us make better business decisions and I've heard that our staff are already excited about using it!"

For more information visit:
www.trustmarquesolutions.com





QlikView from Informance

- Fast to implement
- Easy to use
- Powerful
- Flexible
- Integrated
- Low cost
- Risk free

Client list:

The best way to judge our solutions is to browse through our customer list and see which organisations use QlikView to help run their business.

Akzo Nobel (formerly ICI Paints)
Bakkavör
BME Solutions
Bristan Group

Climate Change Capital
De La Rue
GE Capital Solutions
Harboro Rubber Company

Lakeland Dairies
Moy Park
Smithfield Foods
TSL Education

Trustmarque Solutions
Westcoast

About Informance

Informance specialises in delivering tailored business intelligence solutions that help organisations to improve profitability and gain competitive advantage. We are a certified QlikTech UK partner and reseller of QlikView – the world's fastest growing business intelligence solution. We offer our customers a complete business analysis suite of applications, including implementation, consultancy and training services, that make a real difference to their business.

About QlikTech

QlikTech is currently the world's fastest-growing business intelligence software vendor with an average of 14 new QlikView customers added every day. The company's global headquarters are in Radnor, USA and it has direct operations throughout Europe through its 300 solution partners. Today there are 500,000 QlikView users in more than 92 countries. For more information visit us at: www.qlikview.com



Informance

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